EGYPTAIR HOLDING
EGYPTAIR has been through a tumultuous year following the sudden change in the political environment of Egypt in February 2011, that created pressure on our team to take serious steps to maintain our position in the market. In the FY 09-10 and prior to the Revolution, the figures showed that, we have carried more than 8.7 million scheduled passengers and 127 million tons of cargo while the passenger load factor was about 72%. In contrast in this FY and due to the political situation, we have carried 8 million scheduled passengers and 121 million tons of cargo (9.5% less than last year) while the load factor has dropped to 68%. (4 points less than last year) The domestic market was the most impacted one due to the drop in connecting traffic from the international markets and the instability in the domestic situation. The decrease in revenue was not huge as it only presented 4.5%, but the increase in expenses was big enough to change the final result to red. The increase in fuel prices with other expenses reached 15% in spite of all actions taken to keep cost in safe position. The company launched a cost reduction program to mitigate the consequences of this rise and expecting to take out its results in the coming years.

On the other hand, EGYPTAIR was able to revive its fleet renewal program, which was temporarily put on hold because of the current economic situation, we have already received six Boeing 777-300ER on lease from GE Capital Aviation Services from March 2010 to April 2011 and since August 2010, we also took delivery of three A330-300 from Airbus on November 2011 and one A330-300 on delivery in 2014 and two Boeing 737-800s on delivery in July and August 2012.

Our mainline was planning to launch services to Toronto in Canada, and Washington DC, in the United States in June 2011. But we had to freeze these plans till June 2013 meanwhile we have increased our frequencies on key routes to maintain our market position especially in the African and Middle East markets.

We, trust that the challenging competitive landscape, professional human capital together with the opportunities of our location, Star membership and the new fleet, will drive EGYPTAIR’s progress in the right direction.

Capt. Hossam Kamal
Chairman & CEO.
EGYPTAIR HOLDING COMPANY
# Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Position and Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capt. Mohamed Hossam Kamal Abu El Kher</td>
<td>Chairman &amp; C.E.O, EGYPTAIR HOLDING</td>
</tr>
<tr>
<td>Dr. Farouk Abd El Baky El Okdah</td>
<td>Governor Of Central Bank Of Egypt</td>
</tr>
<tr>
<td>Dr. Safwat Salah El Den El Nahas</td>
<td>Head of the Central Agency for Organization &amp; Administration</td>
</tr>
<tr>
<td>Capt. Hasan Mahmoud Rashed</td>
<td>Chairman, Egyptian Holding Company for Airports &amp; Air Navigation</td>
</tr>
<tr>
<td>Mr. Abd El Satar Mohamed Shalby</td>
<td>VP Accounts &amp; Financial Departments, Ministry of Finance</td>
</tr>
<tr>
<td>MR. Mohamed Gamal El Den Barakat</td>
<td>Chairman, Banque Misr</td>
</tr>
<tr>
<td>Eng. Abdel Aziz Ibrahim Fadel</td>
<td>Vice Chairman</td>
</tr>
<tr>
<td>Eng. Mohamed Mohamed Hasan</td>
<td>Chairman, Misr-Aswan Tourism Company</td>
</tr>
<tr>
<td>Mr. Yahya Aly Kadry</td>
<td>Legal Councel</td>
</tr>
<tr>
<td>Capt. Mohamed Hamdy El Tahan</td>
<td>Pilot</td>
</tr>
<tr>
<td>Mr. Shehata Mohamed Shehata Salem</td>
<td>Federation of Egyptian Workers Union representatives</td>
</tr>
</tbody>
</table>
COMPANY PROFILE

EGYPTAIR established in May 1932, taken the lead to be the first airline in the Middle East and Africa and the seventh in the world to join IATA and become a treasured brand. Throughout more than 79 years of service, we have successfully extended our network to reach major destinations all over the world.

In July 2002, EGYPTAIR became a HOLDING Company with nine subsidiaries (AIRCRAFTS, CARGO, MAINTENANCE & ENGINEERING, GROUND SERVICES, IN-FLIGHT SERVICES, TOURISM & DUTY FREE, MEDICAL SERVICES, SUPPLEMENTARY INDUSTRIES and EXPRESS). The nine subsidiaries play complementary roles in the services of the AirTransport Industry.

Our fleet consists of 79 aircraft including a mixture of long-medium-short haul as well as cargo aircraft.

The average age of our fleet is around 8 years. The Fleet includes the latest generation of aircraft: B777-300 ER, B777-200, A330-300, A330-200, A340, A320, A321, B737-800 B737-500, EMBREAR 170 and A300-600 freighter and planning to reach 83 aircraft by the end of year 2014.

Safety and the pursuit of operational excellence remain on top of our priorities, and we continue applying and enforcing the highest internationally recognized safety standards.

To maintain its position in the world markets, EGYPTAIR strives to benchmark its operations against internationally recognized standards. This involves obtaining and maintaining international certifications of international bodies such as: IOSA, EASA, ISO and ISAGO. EGYPTAIR plans to maintain this international recognition through continuously upgrading the human capital and technology. On the 11th of July 2008, EGYPTAIR officially became the 21st member of Star Alliance.

With the 25th of January 2011 revolution, EGYPTAIR’s operations were affected badly with more than 40% capacity leakage. However, EGYPTAIR maintained its operations through a recovery plan by utilizing its Star Alliance membership and applying enhanced marketing plans to restore the normal operation levels.
Activities include:
- Providing and Supervising strategic direction to all subsidiaries.
- Managing the business portfolio to maximize synergies.
- Aircraft acquisition, replacement and selling.
- Aircraft leasing.
- Providing the subsidiaries with a variety of services including planning, finance, human resources, safety and quality, training, IT, corporate internal and external communication, performance follow up and coordination, projects’ and buildings’ maintenance, and managing international relations and alliances.
- Investing in aviation and tourism related projects.

Our Vision
Deliver competitive customer service with true Egyptian spirit.

Our Mission
Create value for our customers, employees, owners and stakeholders.

Our Values
- Safety comes first.
- Efficiency.
- Continuous learning.
- Serving the Egyptian community.

SOCIAL RESPONSIBILITY
Being an international Air Carrier and as a major economic corporate not only in the Egyptian society but globally as well, EGYPTAIR plays a major role in supporting several global, social and environmental issues. Moreover, EGYPTAIR always highlights its responsibility towards the Egyptian society as it supports many charitable and social projects in Egypt. In particular focuses its efforts on youth-related endeavors in all fields.

EGYPTAIR corporate policy includes social responsibility plans. For example, EGYPTAIR sponsors many humanitarian and charitable institutions in Egypt such as the Children’s Cancer Hospital through contributing in bringing doctors and professors to Egypt.

EGYPTAIR, also, supports many local and international events in various fields such as equestrian tournaments, squash tournaments, desert rallies and marathons in addition to being the official carrier of Egypt National football team.

EGYPTAIR Role in CO2 Emissions reduction
EGYPTAIR adopts an environmental strategy to reduce emissions based on a scientific method of certain fuel consumption activities and rationalizing the usage of some aircraft supplies. The Strategy implementation succeeds in accomplishment of emission savings during 2010/2011.

EGYPTAIR has played a major role in evacuating Egyptians from Japan after the devastating earthquake in 16th March 2011 using its B777-300 aircraft.

EGYPTAIR role during The Arab Spring Incidents: EGYPTAIR has played a vital role during the Arab revolutions. During the Libyan revolution, EGYPTAIR conducted an Air Bridge between Cairo and the Libyan cities of Tripoli, Serte & Benghazi saving and evacuating more than 75000 Egyptians. In addition to the Egyptians who have fled across the Tunisian-Libyan borders. This evacuation has been accomplished by conducting more than 350 charter flights from 27 February 2011 till 29 March 2011 by utilizing all the wide and medium body fleet.
EGYPTAIR role during the 25th of January Egyptian Revolution

All EGYPTAIR flights operated as scheduled, the subsequent flights were rescheduled to meet necessity changes. EGYPTAIR succeeded to deliver its services due to the high performance of all EGYPTAIR staff which contributed positively in the continuation of all EGYPTAIR operations during the curfew periods started in 28th of January 2011 and afterwards.

During the chaos periods, EGYPTAIR AIRLINES has operated more than five charter flights to carry on the banknotes by air in favor of the Central Bank of Egypt, the National Bank of Egypt and Misr Bank.

These flights have been operated for many domestic destinations such as; Sharm El Sheikh, Assiut, Luxor, Aswan, Hurghada, Arish and Sohag.

Human Resource Development

EGYPTAIR COMPANY has a Continues Learning policy for its staff in order to enhance and improve their capabilities.

In that Frame, EGYPTAIR was keen to sign a contract with Arab Air Carriers Organization “AACO”, in cooperation with faculty of Tourism and Hotels Management – Helwan University entitles EGYPTAIR staff to benefit from a formal education program, called “Master in Aviation Management” (MAM).

MAM program started in class 2008 with 24 participants of various operational and commercial backgrounds reaching an elite strategic organizational level.

MAM2, included 25 participants of middle management level in May 2010. This project is considered as a sparkle of development which enhanced employee morale and motivation impacting both organizational and individual performance.

Events participated or organized by EGYPTAIR:

- AACO 43rd Meeting, Cairo – Egypt, October 2010.
- EGYPTAIR was the Golden Sponsor and Official Carrier of AVEX 2010.
- EGYPTAIR was the Official Carrier of Arab Tourism Motivation Forum in Sharm El Sheikh.
- EGYPTAIR was the Official Carrier of Cultural Ministry Fine Arts Bus for Children.
- EGYPTAIR was the Official Carrier of Financial Conference of CSD11 in South Africa.
- EGYPTAIR was the official Carrier of Fun Factory Sesame Street Festival in Opera Hall at 6th October.
- EGYPTAIR was the official Carrier of High School first-rate Students for the year 2010-2011.
- EGYPTAIR was the Official Carrier of the 5th Annual Honor Day at Cairo University.
- EGYPTAIR sponsored Squash Tournament, Luxor – Egypt, November 2010.
- EGYPTAIR sponsored Formula Al Ahram and Boat Show, Egypt – January 2011.
- EGYPTAIR shared in Kolna Hanshof Misr “All of us will visit Egypt” initiative to encourage internal tourism, June 2011.
EGYPTAIR Achievements in 2010/2011:
EGYPTAIR HOLDING & its subsidiaries accomplished several achievements during 2010/2011.

EGYPTAIR HOLDING ACHIEVEMENTS:
EGYPTAIR has been awarded “the Largest Airline in Africa” according to standards and measurements set by the International Air Transport Association (IATA) through which it can evaluate the performance of several airlines; like safety, security rates and quality of service offered on the aircraft.

EGYPTAIR IT
- Has successfully availed the payment of the flight booking service to all destinations worldwide through EGYPTAIR Call Center.
- Has successfully accomplished the Frequent Flyer program (FFP) upgrade with a minimal downtime.
- Keeps on launching new websites and renovating the existing websites for EGYPTAIR HOLDING and its subsidiaries. Additional 4 websites are now On-Air to serve:
  - EGYPTAIR CARGO website (launched Q3-2010).
  - EGYPTAIR TOURISM AND DUTY FREE (KARNAK) website (launched Q3-2010).
  - EGYPTAIR SUPPLEMENTARY INDUSTRIES website (launched Q4-2010)
  - EGYPTAIR IN-FLIGHT SERVICES (launched Q1-2011).
- Also a revamp for EYPTAIR MAINTENANCE AND ENGINEERING website has been launched Q3-2010.

EGYPTAIR TRAINING CENTER
- Launched the phase I of the simulator online booking and operation system.
- Has added new customers to its customers list in most of its training activities. Such as; Qatar airways, Kuwait airlines, Iraq airlines, Yemen Airlines, Oman airlines and Eastern Sky Jet.
**EGYPTAIR AIRLINES:**
- Launching of new routes in Middle East from Cairo International Airport to Abha (Saudi Arabia), Baghdad (Iraq), and Erbil (Iraq). And from Alexandria (Borg El Arab International Airport) to Dubai. Also launching new route between Sohag & Kuwait.
- Launching of new routes in Europe between Sharm El Sheikh and London (Heathrow). Also between Cairo and Copenhagen.

**EGYPTAIR EXPRESS:**
- Has expanded its network to include 25 domestic and international routes covering 13 cities.

**EGYPTAIR CARGO:**
- EGYPTAIR CARGO extended their business to include managing and operating Perishable Center at Cairo International Airport in Conjunction with Horticultural Export Improvement Association (HEIA).

**EGYPTAIR MAINTENANCE AND ENGINEERING:**
- Gains new customers with diversity of work scope. EGYPTAIR MAINTENANCE & ENGINEERING is proud to serve more than 110 customers.
- Successfully added new capabilities to maintain the new EGYPTAIR fleet types; B777-300 & A330-300. In-addition to adding some capabilities to support the third party customers such as; E190/195, B767 & B757.

**EGYPTAIR GROUND SERVICES:**
- Providing ground services at most of Egyptian airports (14 Domestic airports with 16 terminals), achieving 76.1% market share of the total number of services provided in all the Egyptian airports during 2010/2011.

**EGYPTAIR IN-FLIGHT SERVICES:**
- Design and change of central air conditioning system in Cairo Catering Complex.
- Increase of the storage capacity of the Hurghada Catering Unit.
- Construction of a residential building in Sharm El Sheikh.
- Establishment of a new catering unit in the new Borg Al Arab International Airport.

**EGYPTAIR TOURISM AND DUTY FREE:**
- Launching of new call center to serve the clients of Tourism Division.
- Opening the Extension of Duty free location at Hurghada International airport as an additional area of 450 m² to the original area.
- Opening duty free new location at Sohag International Airport.

**EGYPTAIR MEDICAL SERVICES:**
- Inauguration of new center for physiotherapy and rehabilitation and for minimal invasive therapy of spinal cord.
- Introduction of a new department for cochlear implants.

**EGYPTAIR SUPPLEMENTARY INDUSTRIES:**
- Furniture installment as AeroWood factory has the ability to create all types of classic and modern furniture.
- The company succeeded to renew ISO 9001: 2008 for AeroPlast factory, certifying 30 new aircraft cabin interior parts by the civil aviation authority to become 107 parts in total.
EGYPTAIR Information Technology Achievements:

1. Call Center Services Activation
EGYPTAIR IT has successfully availed the payment of the flight booking service to all destinations worldwide through EGYPTAIR Call Center. Moreover, this service was further extended with a unique and secure innovation from EGYPTAIR IT to include the electronic payment apart from the common process used by most Airlines that provide this type of service. This EGYPTAIR patent allows the customer to use his phone pad to provide his credit card data rather than providing it verbally to the Contact Center agent as the case with most airlines. This service provided the top notch customer satisfaction due to the ultimate security provided and also saved extra costs needed for additional hardware, software and certification used with the common method.

2. New “EGYPTAIR PLUS” Release
Within its continuous upgrade program, EGYPTAIR IT has successfully accomplished the Frequent Flyer (FF) program upgrade with a minimal downtime. With this upgrade the EGYPTAIR PLUS program provided more functionalities as multiple redemption types, member & system library and supporting multiple languages in addition to renovating the FF website.

3. Web Check-in
With the activation of this strategic service, EGYPTAIR passengers can save the time spent in queues at the airport and can benefit from capabilities of assigning the flight seat, adding or updating the frequent flyer details and printing the bar coded boarding pass.

4. Subsidiaries Websites
EGYPTAIR IT keeps on launching new websites and renovating the existing websites for EGYPTAIR HOLDING and its subsidiaries.
Additional 4 websites are now On-Air to serve
- EGYPTAIR CARGO website (launched Q3-2010).
- EGYPTAIR TOURISM AND DUTY FREE (KARNAK) website (launched Q3-2010).
- EGYPTAIR SUPPLEMENTARY INDUSTRIES website (launched Q4-2010)
- EGYPTAIR IN-FLIGHT SERVICES (launched Q1-2011).
Also a revamp for EGYPTAIR MAINTENANCE AND ENGINEERING website has been launched Q3-2010.

5. New Tax Free Zone Application system
Within the IT Application development plan, a new application has been developed with the objective of serving the Free Zone shops. Within its design and implementation, consolidation of the new Free Zone Shops Information System and the current central Tax Free shops Information System (TFIS) has been taken into consideration. The TFIS has been expanded to accommodate the new Sohag International Airport Tax Free Shop which is considered the 13th main business area (location) covered by the system.

6. New Patient Care Information System functionalities
A new functionality has been added to the Patient Care Information System (PCIS) that allows clinical services reservation through the Contact Center for EGYPTAIR and Non-EGYPTAIR subscribed members eligible for medical insurance. Moreover, the Pharmacy Application subsystem which is one
of the major components of the (PCIS) has been extensively renovated in such a way to use the barcode technology to effectively improve the operational efficiency, effective inventory control, minimizing human errors and maximizing data accuracy used for decision making.

7. European Union Emission Trading Scheme

As the European Union (EU) Emission Trading Scheme (ETS) is planned to start 2012, airlines flying within EU countries were requested to present the EU Measurement, Reporting and Verification (MRV) reports before March 2011. EGYPTAIR IT within its internal tasks Program, has undertaken a 14 months project in coordination with the Safety & Quality sector, AACO, SITA and the STAR Alliance, and created the EU-MRV reports for EGYPTAIR AIRLINES, EGYPTAIR CARGO, and AIR CAIRO. Fortunately, EGYPTAIR MRV reports were accepted and EGYPTAIR got its free allowance for CO2 emissions.

8. Central Warehouse Information System (CWIS)

Finally, after having multiple Warehouse Information Systems with different applications and various platforms for EGYPTAIR HOLDING and its Subsidiaries warehouses. EGYPTAIR IT will be celebrating the joining of the last EGYPTAIR subsidiary “EGYPTAIR GROUND SERVICES” warehouses to the CWIS by Q2-2012. Thus the CWIS which currently serves 220 non technical warehouses will be extended to cover 29 additional non technical warehouses with total of 249 warehouses.

In the pipeline:
1. Altea Departure Control System (DCS)

In order to achieve a comprehensive (DCS) taking into consideration the STAR Alliance requirements, EGYPTAIR IT Sector along with the Commercial Sector together with Amadeus team started a one year project. The launching of the pilot and Hub station is planned by Q3-2012, offering real-time competitive service to customers.

2. Enterprise Resource Planning (ERP) System

Within the IT development and renovation framework for EGYPTAIR HOLDING and its subsidiaries, EGYPTAIR IT is assisting EGYPTAIR AIRLINES in migrating its current financial system to a new ERP system. Jointly, EGYPTAIR IT with the selected hardware vendors had successfully completed the acquisition phase of the hardware in addition to installation and implementation of the solution based on open system platform and the state of the art virtualized technology. Q3-2012 is the planned cut-over date for the ERP system on a SAP platform.

On the Runway

Revenue Management System:

The Revenue Management System (RMS), being a strategic information system needed by the airlines business for profitability maximization, EGYPTAIR IT/Commercial has started migrating its current RMS within a 2 phase implementation project. The New system which is based on the Origin & Destination (O&D) and Group Management Features significantly improves and optimizes EGYPTAIR revenue over the current leg/segment and non PNR-based systems. The vision of the O&D management corresponds to the need for airlines to enhance the benefits of an O&D optimization by better tailoring the availability calculation, taking into account the effects of Point of Sale, distribution channel and customer habits and to reach a systematic approach enforcing business policies at network level.

Intranet Application

Although potential intranet benefits are both difficult to achieve and highly interrelated, yet EGYPTAIR IT was capable of providing this application aiming at maximizing communication and collaboration between employees, time saving and maximizing productivity, thus reducing overall costs.
EGYPTAIR TRAINING CENTER

Vision
To be the Middle East & Africa’s market leader in providing Aviation Training.

Mission
To provide the highest quality of training services delivered with the aim of promoting safety standards and exceeding customer expectations.

Approvals and Certificates Renewal
- All training departments in compliance with the Egyptian Civil Aviation Regulations.

Full Flight Simulator
- A320 full flight simulator approval certificate in compliance with JAR STD-1A by DGAC and also in compliance with Egyptian Civil Aviation Regulations.
- B777 full flight simulator approval certificate in compliance with JAR STD-1 A by DGAC and also in compliance with Egyptian Civil Aviation Regulations.
- A330/340 full flight simulator approval certificate in compliance with JAR STD-1 A by Finnish Civil Aviation (FCA) and also in compliance with Egyptian Civil Aviation Regulations.
- B737NG full flight simulator approval certificate in compliance with JAR STD-1 A by DGAC and also in compliance with Egyptian Civil Aviation Regulations.

Technical Training
In compliance with the Civil Aviation Regulations of Yemen (May 2011).

Aviation Training
Aviation Training Department approval certificate renewal in compliance with JAR – FCLD by CAA – Denmark (August 2011).

Cabin Trainer
Cabin Emergency Evacuation Trainer «CEET» certificate in compliance with Egyptian Civil Aviation Regulations.

Events
International Aviation shows and exhibitions
EGYPTAIR TRAINING CENTER participated in major international Aviation shows and exhibitions, giving us an opportunity to meet with customers and partners from around the world, and showcasing our latest products and overall expertise.

Achievements:
- ICAO Regional Conference of the Next Generation of Aviation Professionals and “TRAINAIR Plus” Program, 18 - 20 May 2011 Marrakech, Morocco.
- 14th International Conference of Aerospace Sciences and Aviation Technology of the Military Technical College, 24 - 26 May 2011 Cairo, Egypt.
- AVEX Airshow in , 7-11 November 2010 Sharm El Sheikh, Egypt.

- Phase I of the Simulator Online Booking and Operation System
Launching the phase I of the simulator online booking and operation system, enables our customers to follow up simulator session reservation over the web, using a dedicated account for each customer.
- **Launching the Learning Management System (LMS) for the Pilots and Engineers Courses**
  Launching the Learning Management System (LMS) for the Pilots and Engineers Courses that depend on CBT programs. The System enables each trainee to run the dedicated CBT Program and provide full monitoring and reporting capabilities for trainees’ progress on the course, including daily attendance.

- **The update of the general English curriculums with an American Syllabus.**
  The general English curriculums have been entirely updated with an American Syllabus via “Interchange/Cambridge” a reputable British publisher.

- **Amadeus system training.**
  A contract has been signed with Amadeus Egypt for teaching and conducting Amadeus system classes at EGYPTAIR TRAINING CENTER and two instructors have been qualified.

- **Gaining new customers.**
  EGYPTAIR TRAINING CENTER has added new customers to its customers list in most of its training activities. The new customers are Qatar airways, Kuwait airlines, Iraq airlines, Yemen Airlines, Oman airlines and Eastern Sky Jet.
Flight Simulators Operating Hours


Number Of Conducted Courses

## EGYPTAIR FLEET 10/11

<table>
<thead>
<tr>
<th>A/C TYPE</th>
<th>NO</th>
</tr>
</thead>
<tbody>
<tr>
<td>A320-200</td>
<td>13</td>
</tr>
<tr>
<td>A340-200</td>
<td>3</td>
</tr>
<tr>
<td>A321-200</td>
<td>4</td>
</tr>
<tr>
<td>B737-500</td>
<td>4</td>
</tr>
<tr>
<td>B777-200</td>
<td>5</td>
</tr>
<tr>
<td>B777-300ER</td>
<td>6</td>
</tr>
<tr>
<td>A330-200</td>
<td>7</td>
</tr>
<tr>
<td>A330-300</td>
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<tr>
<td>B737-800</td>
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</tr>
<tr>
<td>ERJ 170</td>
<td>12</td>
</tr>
<tr>
<td>A300B4-200</td>
<td>2</td>
</tr>
<tr>
<td>A300B4-600R</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>76</td>
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</tbody>
</table>
A330-300
B737-800
B777-300
ERJ 170
A330-200 A300B4-600R
www.egyptair.com
B737-500 SU-BH
www.egyptair.com
SU-BP
B777-200
www.egyptair.com
SU-BP
B777-300
www.egyptair.com
SU-CE
A330-300
SU-CE
www.egyptair.com
SU-CM
B737-800
su-GDF
GDF
CARGO
B777-200
B737-500
19
A330-200
A330-300
B737-800
ERJ 170
A300B4-600R
Consolidated Revenue For EGYPTAIR

Total Revenue increased in 2010/2011 by 44% compared to 2006/2007.

While profits reach its peak in 2007/2008 it started to decline in 2008/2009 and 2009/2010 due to the impact of the financial and economic crisis. However, it turned into loss in 2010/2011 due to the political unrest resulted from the 25th of January Revolution. This deterioration in the profitability indicators reflects the negative impact on demand after the 25th January Revolution.
## FINANCIAL STATEMENT

### EGYPTAIR CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30/6/2011 (000 EGP)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LONG - TERM ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed Assets (net)</td>
<td>13,979,274</td>
<td>15,695,837</td>
</tr>
<tr>
<td>Projects In Progress</td>
<td>1,287,170</td>
<td>1,079,797</td>
</tr>
<tr>
<td><strong>LONG - TERM investments</strong></td>
<td>826,417</td>
<td>897,986</td>
</tr>
<tr>
<td><strong>Long - Term Loans And Debit Balances</strong></td>
<td>184,767</td>
<td>246,995</td>
</tr>
<tr>
<td><strong>Total of Long - term assets (1)</strong></td>
<td>16,277,628</td>
<td>17,920,615</td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stock</td>
<td>927,510</td>
<td>899,191</td>
</tr>
<tr>
<td>Customers , Notes Receivables And Debit Accounts</td>
<td>2,926,495</td>
<td>3,123,670</td>
</tr>
<tr>
<td>Cash in banks and in hand</td>
<td>945,020</td>
<td>1,426,365</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>4,799,025</td>
<td>5,449,226</td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Provisions</td>
<td>278,955</td>
<td>160,346</td>
</tr>
<tr>
<td>Creditor banks</td>
<td>1,456,975</td>
<td>2,155,715</td>
</tr>
<tr>
<td>Suppliers , Notes Payable And Credit Accounts</td>
<td>2,951,560</td>
<td>4,444,392</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>4,687,490</td>
<td>6,760,453</td>
</tr>
<tr>
<td><strong>Working capital (2)</strong></td>
<td>111,535</td>
<td>-1,311,227</td>
</tr>
<tr>
<td><strong>Total investment (1+2)</strong></td>
<td>16,389,163</td>
<td>16,609,388</td>
</tr>
<tr>
<td>financed as follows :</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Issued capital</td>
<td>3,636,000</td>
<td>4,078,806</td>
</tr>
<tr>
<td>Paid Up Capital - Reserves</td>
<td>2,558,298</td>
<td>114,061</td>
</tr>
<tr>
<td>Long - Term Liabilities (4)</td>
<td>10,194,865</td>
<td>12,416,522</td>
</tr>
<tr>
<td><strong>Total financing of investment (3+4)</strong></td>
<td>16,389,163</td>
<td>16,609,389</td>
</tr>
</tbody>
</table>

### REVENUES

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>2009/2010 (EGP)</th>
<th>2010/2011 (EGP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Activity Revenues .</td>
<td>12,713,101</td>
<td>12,297,531</td>
</tr>
<tr>
<td>Grants &amp; Donations.</td>
<td>47,166</td>
<td>35,986</td>
</tr>
<tr>
<td>Investments Revenues &amp; Interests.</td>
<td>64,375</td>
<td>62,290</td>
</tr>
<tr>
<td>Other Revenues &amp; Profits.</td>
<td>684,648</td>
<td>494,685</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td>13,509,290</td>
<td>12,890,492</td>
</tr>
</tbody>
</table>

### COSTS & EXPENDITURES

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>2009/2010 (EGP)</th>
<th>2010/2011 (EGP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Raw Material , Requisites, Fuel &amp; Spare Parts.</td>
<td>3,931,880</td>
<td>4,574,212</td>
</tr>
<tr>
<td>Wages.</td>
<td>1,714,567</td>
<td>2,028,679</td>
</tr>
<tr>
<td>Expenditures.</td>
<td>6,011,894</td>
<td>6,784,625</td>
</tr>
<tr>
<td>Purchases of goods for sale purposes .</td>
<td>501,983</td>
<td>436,033</td>
</tr>
<tr>
<td>Burdens &amp; Losses.</td>
<td>815,844</td>
<td>1,126,436</td>
</tr>
<tr>
<td><strong>Total Cost &amp; Expenditures.</strong></td>
<td>12,976,168</td>
<td>14,949,985</td>
</tr>
</tbody>
</table>

### SURPLUS or DEFICIT

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SURPLUS or DEFICIT</td>
<td>533,122</td>
</tr>
<tr>
<td></td>
<td>-2,059,493</td>
</tr>
</tbody>
</table>